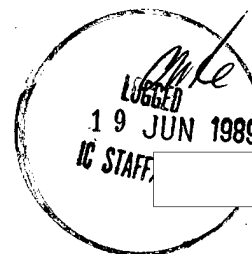


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[redacted]
DIRECTOR OF CENTRAL INTELLIGENCE
Intelligence Producers Council
Washington, D.C. 20505



IPC 2003/89
16 June 1989

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MEMORANDUM FOR: Members, Production Working Group

FROM:

[redacted]
Chair, Production Working Group

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SUBJECT: Revised Criteria for Counting NIT-Related Production

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1. Attached are the revised criteria for including NIT-related intelligence production in the IPC's community data base for your final review. Thanks to those who provided submissions. [redacted]

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2. We believe the working group has successfully generated a consensus on standards for entering production into the data base that was lacking before, and thank you for your efforts. Recognizing that this data base provides only a quantitative measure of certain kinds of production, we continue to work on ways to analyze more qualitative aspects of Community intelligence production. [redacted]

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3. Please let us have your response by July 5. Minor revisions can be handled telephonically (call me at [redacted] or [redacted] at [redacted]). If there are major changes, we can convene an additional meeting. The final Criteria will be presented to an upcoming meeting of the Intelligence Producers Council for approval. [redacted]

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Attachment

[redacted]

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[redacted]
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IPC 2003/89

SUBJECT: Revised NIT-Related Production Criteria

Distribution:

- 1 - Ken Roberts/State
- 2 - [redacted]/DIA
- 3 - [redacted]/NIC
- 2 - [redacted]/CIA/PES
- 5 - Col. Evan H. Parrott/USAF
- 6 - Tom Corcoran/AIA
- 7 - CDR Paul S. Vick/USN
- 8 - [redacted]/NSA
- 9 - J.J. Guenther/USMC
- 10 - D/ICS, DD/ICS, DDR&E/ICS
- 11 - D/CPAS/DI
- 12 - IPC Subject File
- 13 - IPC Chrono File
- 14 - ICS Registry

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IPC [redacted] (16 June 89)

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REVISED CRITERIA FOR NIT-RELATED INTELLIGENCE PRODUCTION

Production To Be Counted in IPC Production Data Base

1. In principle:

o Products counted ought to be based on original, in-depth research and analysis and retrievable by a production identification number of some sort.

o Products should be addressed to "national level" policymakers (defined as Deputy Assistant Secretary or above). In general, the product should also be distributed to policymakers outside of the producer's own department.

o Products must fulfill a requirement expressed by high-level policymakers' in the NITs for the relevant fiscal year.

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2. Specifically:

o Hard copy finished research papers, studies, reports, intelligence assessments, and reference aids with significant analytic content (consisting of more than output from a data base, for example) that meet the above criteria.

o Videotapes that meet the above criteria (not those intended for training or other non-substantive purpose).

o Formal briefings focused on a single issue, which are provided for national-level policymakers, and represent the results of an original analytical research effort. These will not be counted if they later appear elsewhere in hard-copy form, however.

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What is not counted

3. The following types of intelligence support activities are excluded from the data base, primarily because of difficulties in perishability or tracking and retrieval:

o Current production

o Serial compilations of articles

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o Talking points

o Daily current intelligence briefings, periodic "wrap-up" or summary briefings, or ad hoc presentations that are part of the daily routine.

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